

**Transcript: Rachel Basarab-Horwath**

Hi, my name is Rachel Basarab-Horwath and I'm Head of UK Institutional Sales.

I joined AXA IM as a Sales Director in 2019.

They hired me when I was six months pregnant.

They continued to offer me fantastic support throughout my pregnancy.

I was given a coach to help me in my transition into my new role as a parent, but also to support me entering back into the workplace.

This support isn't just there for new mums, it's there for all employees taking on different external responsibilities.

I genuinely do not believe becoming a new mum has prevented any career progression.

In fact, what I would say about AXA IM, is they've identified that often new mothers coming back into the workplace want a new challenge.

Evidenced by the fact that I've been given a promotion to the Head of UK Institutional Sales.

What I love about working at AXA IM is that no idea is a bad idea and all ideas are met with enthusiasm.

My role, I'm fortunate to hear directly what our clients' and prospects' needs are.

If, for example, implementing climate change is an investment objective into their portfolio, when I've taken this back to the investment team, we've been able to work together to implement it.

It certainly makes me proud to work for a company that is making a difference.

I love the fact that I'm helping our clients tackle their challenges high on their priority list and we have the ability to provide leading solutions to address their needs.