

# Portrait

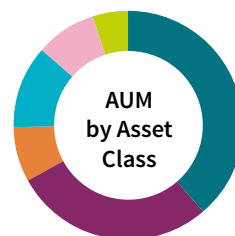
MARCH 2020



Creating value for over **5300** clients

- Pension Funds
- Sovereign Wealth Funds
- Banks
- Central Banks
- Insurance Companies
- Global Distributors
- Private Banks
- Funds of Funds
- Financial Advisors
- Individual investors

We manage **over 1826 funds and mandates** covering all investment strategies



**40%**  
Fixed Income

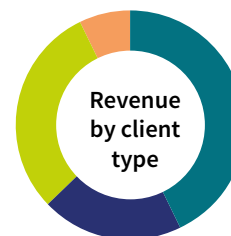
**29%**  
Multi-Asset

**8%**  
Structured Finance

**12%**  
Real Assets

**7%**  
Equities

**5%**  
Assets under advisory



**43%**  
AXA Companies

**20%**  
Retail & Wholesale

**30%**  
Institutional

**7%**  
Retail Unit Linked



in **20** countries

Over **2389** employees

## Americas

- Greenwich
- Lima
- Mexico City
- Montevideo
- New York
- San Francisco
- Santiago

## Asia Pacific

- Hong Kong
- Mumbai
- Seoul
- Shanghai
- Singapore
- Sydney
- Tokyo

## Europe

- Amsterdam
- Brussels
- Cologne
- Frankfurt
- Geneva
- London
- Luxembourg
- Madrid
- Milan
- Paris
- Stockholm
- Vienna
- Zurich

- Investment Centres & Client Teams
- Client Teams
- External Distributors

\*ESG integrated definition: Our top-down focus on responsible investment has driven us to develop a proprietary ESG scoring system. We closely monitor any low-scoring investment holdings that might signal worrying tail risks. Our goal is to address the ESG themes that are most significant for investors so that we can protect client returns into the future. Our screening policy applies across the vast majority of assets. This excludes manufacturers of controversial weapons and companies who derive more than 30% of revenues from coal production. We also exclude assets linked to food commodities or palm oil production. **ESG Integrated** Funds apply additional screening to exclude tobacco producers and companies in violation of the UN Global Compact. We seek to minimise exposure to companies with low ESG scores, however there is no systematic objective to reduce the investment universe further at this level. ESG research and key performance indicators (KPIs) form part of the investment decision-making process in portfolios. On average, about 4-5% of a benchmark index would be excluded from investments at this level. All ESG integrated funds are subject to our stewardship approach. Percentages may not equal 100% due to rounding. All data as of 31.03.2020. This document is for informational purposes only and does not constitute on the part of AXA Investment Managers or its affiliated companies an offer to buy or sell any investments, products or services, and should not be considered as solicitation or investment, legal or tax advice, a recommendation for an investment strategy or a personalized recommendation to buy or sell securities. Issued by AXA INVESTMENT MANAGERS PARIS, a company incorporated under the laws of France, having its registered office located at Tour Majunga, 6 place de la Pyramide, 92800 Puteaux, registered with the Nanterre Trade and Companies Register under number 353 534 506, and a Portfolio Management Company, holder of AMF approval no. GP 92-08, issued on 7 April 1992. In other jurisdictions, this document is issued by AXA Investment Managers SA's affiliates in those countries. Design & Production: Internal Design Agency (IDA) | 2-010587 | UK Global | Photo Credit: Gettyimages